## ADVISING GUIDELINES FOR TRANSFER CREDIT FROM THE COMMAND AND GENERAL STAFF COLLEGE AND

#### WEBSTER UNIVERSITY

(DATED 25 MARCH 2010, for Academic Year 2010-2011)

This memorandum of agreement establishes a cooperative degree program between Fort Leavenworth and the United States Army•s @mand and General Staff College (CGSC) and Webster University. Its purpose is the establishment of a program allowing qualified CGSC resident students and graduates who have completed approved coursework with the CGSC an opportunity to complete the following coursework for a Webster University

#### **Master of Business Administration (M.B.A.)**

The master of business administration (M.B.A.) program provides training in business for students interested in understanding the working nature of business in a competitive environment. Courses in the M.B.A. program integrate information and theories from various disciplines, including accounting, economics, finance, marketing, production operations, and strategic management. The objective of this program is to develop students into broadly educated business managers and executives who understand the nature of business as a whole, with the tools and techniques applicable to a wide variety of business situations. The capstone for the M.B.A. program gives students the chance to bring together all of the theories, skills, and tools studied during the program and integrate them into a learning experience that highlights the nature of competition and the kind of strategic maneuvering that must be done in order to succeed.

Students majoring in the Master of Business Administration (MBA) degree are required to complete the following 24 semester hours of Webster University coursework and MBA prerequisite courses, as needed:

- MRKT 5000 Marketing
- MNGT 5990 Corporate Responsibility and Society
- FINC 5000 Finance
- FINC 5880 Advanced Corporate Finance
- BUSN 5760 Applied Business Statistics
- BUSN 6070 Management Accounting
- BUSN 6110 Operations and Project Management
- BUSN 6120 Managerial Economics
- BUSN 6200 Strategy and Competition

Qualified students enrolled in the CGSC/Webs

#### **Master of Arts in Information Technology Management (ITM)**

The Master of Arts in Information Technology Management degree requires satisfactory completion of 24 credit hours of the ITM curriculum and 12 credit hours of graduate electives for a total of 36 credit hours. The student chooses elective courses offered in this major, from the program curricula of other Webster University School of Business and Technology majors.

Qualified CGSC students enrolled in the M.A. in Information Technology Management are awarded 12 semester hours of transfer credit, which is applied as 3 semester hours of required core courses and a 9 semester hour elective course. Satisfactory completion of the ITM program requires the following Webster University courses:

ion urse Number		Command and General Staff College L100 Lea9 236.0 and Course Number and Title	Credit Awarded
ology <sub>l</sub> uisite	3 SH		
Behavior		L100 Leadership and F100 Force Management	3 SH
· Managers	3 SH		

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#### **Master of Arts in Management (MNGT)**

The Master of Arts in Management degree requires satisfactory completion of 24 credit hours of the MNGT curriculum and 12 credit hours of graduate electives for a total of 36 credit hours. Qualified CGSC graduates enrolled in the M.A. in Management are awarded 15 semester hours transfer credit, which is applied as a 3 semester hour required core course and 12 semester hours of elective courses in the MNGT program. Satisfactory completion of the MNGT program requires the following Webster University courses:

Webster University Management Course Number and Title	Credit Hours	Command and General Staff College Course Number and Title	Credit Awarded
MNGT 5000 Management (Requisite Course)	3 SH		
MNGT 5590 Organizational Behavior		L-100 Leadership and F-100 Force Management	3SH
MNGT 5650 Management and Strategy	3 SH		
HRMG 5000 Managing Human Resources	3 SH		
MNGT 5670 Managerial Leadership	3 SH		
HRDV 5630 Organization Development and Change	3 SH		
<b>BUSN 5200 Basic Finance for Managers</b>	3 SH		
MNGT 6000 Integrated Studies in Management	3 SH		
Graduate Elective Courses Required		C-100 Foundations C-200 Strategic Studies C-300 Operational Studies C-400 Army Operations	12 SH
Total Transfer Credit Awarded for CGSC			15 SH
<b>Total Webster Credits Required of CGSC Graduates</b>	21 SH		
Total Semester Hours Required for Degree	36 SH		

#### Master of Arts in Human Resources Management (HRMG)

The Master of Arts in Human Resources Management degree requires satisfactory completion of 21 credit hours of the HRMG curriculum and 15 credit hours of graduate electives for a total of 36 credit hours. Qualified CGSC graduates enrolled in the M.A. in Human Resources Management are awarded 15 semester hours transfer credit, which is applied as a 6 semester hour required core course and 9 semester hours of elective courses in the HRMG program. Satisfactory completion of the HRMG program requires the following Webster University courses:

Webster University Human Resources	Credit	Transfer Credit Awarded for	
Management Course Number and Title	Hours	CGSC	

#### Master of Arts in Business and Organizational Security Management (SECR)

The Master of Arts in Business and Organizational Security Management degree requires satisfactory completion of 21 credit hours of the SECR curriculum and 15 credit hours of graduate electives for a total of 36 credit hours. Qualified CGSC graduates enrolled in the M.A. in Business and Organizational Security Management are awarded 15 semester hours transfer credit, which is applied as a 3 semester hour required core course and 12 semester hours of elective courses in the SECR program. Satisfactory completion of the SECR program requires the following Webster University courses:

Webster University Business and Organizational Security Management Course Number and Title	Credit Hours	Command and General Staff College Course Number and Title	Credit Awarded
SECR 5000 Security Management	3 SH		
(Requisite Course)			
SECR 5010 Legal and Ethical Issues in	3 SH		
Security Management			
SECR 5020 Security Administration and		C200 Strategic Studies	3 SH
Management			
SECR 5030 Business Assets Protection	3 SH		
SECR 5060 Emergency Planning	3 SH		
SECR 5080 Information Systems Security	3 SH		
SECR 5090 Behavioral Issues	3 SH		
SECR 6000 Integrated Studies in Security	3 SH		
Management			
<b>Graduate Elective Courses Required</b>		C100 Foundations	12SH
		C300 Operational Studies	
		C400 Army Operations	
		F100 Force Management	
		L100 Leadership	
<b>Total Transfer Credit Awarded for</b>			15 SH
CGSC			
<b>Total Webster Credits Required of CGSC</b>			
Graduates	21 SH		
<b>Total Semester Hours Required for</b>	36 SH		
Degree			

### **Master of Arts in Procurement and Acquisitions Management (PROC)**

The Master of Arts in Procurement and Acquisitions Management degree requires satisfactory completion of 21 credit hours of the PROC curriculum and 15 credit hours of graduate electives for a total of 36 credit hours. Qualified CGSC graduates enrolled in the M.A. in Procurement and Acquisitions Management are awarded 15 semester hours transfer credit, which is applied as 15 semester hours of elective courses in the PROC

#### **Masters in International Relations (INTL)**

The Master of Arts (M.A.) in International Relations enables CGSC students to add to their military studies in analyzing the complexities and processes involved in world politics and international affairs. Webster University coursework provides exposure to the key subfields of the international community and relevant issues such as globalization, human rights, humanitarian action, and economic development. This program is ideal for CGSC students continuing their military career at the joint operational and strategic levels of service, to include governmental agencies, intergovernmental organizations, nongovernmental organizations, or multinational corporations. This program is also recomme

Webster University International Relations Course Number and Title	Credit Hours	Command and General Staff College Course Number and Title	Credit Awarded
Required Courses Cluster		Course Number and Title	
(3 courses are required)			
INTL 5000 Introduction to International	3 SH		
Relations			
INTL 5100 Research Methods and	3 SH		
Perspectives			
INTL 6000 International Relations: Theory	3 SH		
and Practice			
Comparative Politics Cluster (2 courses are required)	2 611		
INTL 5050 Comparative Politics	3 SH		
INTL 5580 Politics of Development	3 SH	A 551 D 10 0 0 1 0 1	
INTL 5600 Area Studies	3 SH	A 551 Pacific Strategic Studies A 554 Middle East Strategic Study A 558 Military Operations and Culture-Iraq A 560 Military Operations and Culture- Afghanistan	

# International Politics Cluster (4 courses are required)

INTL 5890 Terrorism in World Politics	3 SH	

All students should consult the academic policies and procedures section of the current Webster University Graduate Studies Catalog concerning admission, enrollment and academic policies. This memorandum of agreement will be effective upon execution by the below participants to the agreement, and will continue until written notice of cancellation is received a minimum of 180 days before such cancellation. All CGSC elective courses will be reviewed annually for course title and number changes and credit recommendations where appropriate. At the end of five years, this agreement will be subject to review and renegotiation. An appropriate liaison from each institution will be designated to coordinate all aspects of this agreement and any future joint projects.